

26 November 2019

Lynas AGM 2019

Chairman's Address

At this point in proceedings, it is normal for the Chairman to give an address which essentially reviews the 2019 financial year.

During the past 12 months, there was a vast number of media reports on matters in Malaysia and the acquisition proposal by Wesfarmers. In addition, there were several presentations to stakeholders by Amanda and her team as well as quarterly business updates.

Most of the people here today will be well familiar as to what happened in 2019. Despite the challenges, we were pleased to deliver continued positive results.

During the year, we completed the Lynas NEXT initiatives and demonstrated Lynas' capacity to produce at higher rates.

Operational highlights included:

- Record annual production of REO and NdPr;
- A continued focus on safety that saw Lynas Malaysia achieve 365 days LTI free in July; and
- A gold medal CSR rating from Ecovadis that puts our operations in the top 5% of companies evaluated.

From a financial perspective, the principal amount of our loan facilities was reduced to US\$159 million and the Company delivered an A\$80 million annual net profit, our second consecutive profit as a rare earths company.

To meet forecast demand, in May this year we announced the Lynas 2025 growth plan. This plan recognises Lynas' unique market position and will expand our production capacity and industrial footprint. During the last 12 months, there has been a significant focus on the Rare Earths industry by media, governments and key customers.

I would particularly like to thank:

- Our people in Malaysia and Western Australia for their magnificent support throughout the year;
- The Australian, Japanese and US governments; and
- All our shareholders who have continued to support us through the corporate activities of 2019.

What I believe would be most productive for the AGM is for Amanda to present Lynas' plans for the way forward. There has been much commentary about matters in Malaysia, Western Australia and the U.S. and I would like to invite Amanda to address these.

Thank you.